

JILL BORNSTEIN, PCC

EXECUTIVE COACH | FORTUNE 50 EXECUTIVE | BOARD & START-UP LEADER

📞 203.770.2885 | 📍 Ridgefield, CT | ✉️ jill@upnextsuccess.com | 🌐 <https://www.linkedin.com/in/jill-m-bornstein>

EXECUTIVE SUMMARY

Executive Coach and Senior Leader who has overseen multi-million-dollar budgets and projects to build a legacy of value creation across sectors. Contributes strategic vision and tenacity to steer complex projects, inspire performance, and drive competitive advantage. Attracts, nurtures, and promotes talent to fast-track achievement of stakeholders' immediate and long-term objectives.



Growth Accelerator. Pioneered programs that have realized triple-digit growth across the private, public, philanthropic realms. Most recently, achieved 500%+ revenue growth at Inspiring Comfort.



Team Champion. Dedicated to building people-centric, healthy cultures. Transformed leadership at Ridgefield Aquatic Club which allowed club to earn National Silver Level Status.



Business Strategist. Offers depth, perspective, and experience gained as Finance Executive with General Electric, Elected Finance Board Vice Chair, and Non-Profit Board President.



Connector & Partnership Builder. Cultivated longstanding relationships with diverse executives, to include Fortune 500, philanthropic, NGO, and government leaders.

EXECUTIVE CAREER CHRONOLOGY

ENTREPRENEURIAL LEADERSHIP

UPNEXT LEADERSHIP COACHING, Founder and CEO

2021 - Present

INSPIRING COMFORT, Co-Founder

2017 - Present

BOARD, NON-PROFIT & COMMUNITY LEADERSHIP

USA SWIMMING FOUNDATION, Board Member

2020 - Present

INSPIRING COMFORT, Advisory Board Member

2020 - Present

RVNA HEALTH, Board Member, Chair of Strategic Planning & Development Committees

2019 - Present

TIGER HOLLOW, President

2018 - Present

TOWN OF RIDGEFIELD, Vice Chairwoman (Elected), Board of Finance

2009 - 2016

RIDGEFIELD AQUATIC CLUB, Board President, Treasurer, Fundraising Chair

2009 - 2016

RIDGEFIELD ACADEMY, Vice Chairwoman and Development Chair

2007 - 2012

JUNIOR LEAGUE OF STAMFORD, Project Development Chair; Established NCC Women's Center

2002 - 2006

FORTUNE 50 LEADERSHIP

GENERAL ELECTRIC, Vice President of Finance, GE Capital

1999 - 2002

GENERAL ELECTRIC, GE Corporate Audit, Advanced to highest level of Executive Audit Manager over 5 years

1993 - 1999

EXECUTIVE IMPACT AT A GLANCE



GE Capital
Vice President of Finance

100MM+

Private-Label Account Portfolio



Board Member
RVNA Health

Instrumental in post-merger strategic planning of 3 companies into RVNA Health, the seventh largest home healthcare entity in Connecticut.

Town of Ridgefield

Vice Chair, Board of Finance (Elected)

Secured bi-partisan and resident referendum approval for \$1.05B in expenditure; elected for 2 consecutive terms to Ridgefield's Board of Finance.



USA Swimming Foundation

Board Member

Tightened link between leadership, chapters, and mission to empower swimmers across all levels, amid pandemic; established grants that funded 300 chapters nationwide.



INSPIRING COMFORT™

32,000+

Comfort Connections Created

500%+

Total Revenue Growth

“ At a regional training, we incorporated Inspiring Comfort's Team Bonding program. I was amazed at how the skill of comfort allowed people to open up and really listen to each other. ”

Deb. C., Regional Director,
American Cancer Society



GE Corporate
Executive Audit Manager

\$25B

Financial Planning & Audit Footprint

75%+

Audit Managers on Team Promoted

SELECTED EDUCATION & EXECUTIVE TRAINING

Bachelor of Arts (AB), Government and Law

LAFAYETTE COLLEGE, Easton, PA

Women's Leadership Program

YALE SCHOOL OF MANAGEMENT, YALE UNIVERSITY, New Haven, CT

Financial Management Training Program

GENERAL ELECTRIC, Fairfield, CT

SELECTED CERTIFICATIONS

Professional Certified Coach (AFTP, PCC), INTERNATIONAL COACHING FEDERATION

Certified Executive and Career Coach (CEC, CCC), CENTER FOR EXECUTIVE COACHING

Hogan Assessments, Hogan

Team Diagnostic Assessments, Team Coaching International

Emotional Intelligence Certified (EIC), GENOS INTERNATIONAL

Grief Recovery Method Specialist, Grief Recovery Institute