

# JILL BORNSTEIN, ACC

EXECUTIVE COACH | FORTUNE 10 EXECUTIVE | BOARD & START-UP LEADER

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## EXECUTIVE SUMMARY

Executive Coach and Senior Leader who has overseen multi-million-dollar budgets and projects to build a legacy of value creation across sectors. Contributes strategic vision and tenacity to steer complex projects, inspire performance, and drive competitive advantage. Attracts, nurtures, and promotes talent to fast-track achievement of stakeholders' immediate and long-term objectives.



**Growth Accelerator.** Pioneered programs that have realized triple-digit growth across the private, public, philanthropic realms. Most recently, achieved 500%+ revenue growth at Inspiring Comfort.



**Team Champion.** Dedicated to building people-centric, healthy cultures. Transformed leadership at Ridgefield Aquatic Club which allowed club to earn National Silver Level Status.



**Business Strategist.** Offers depth, perspective, and experience gained as Finance Executive with General Electric, Elected Finance Board Vice Chair, and Non-Profit Board President.



**Connector & Partnership Builder.** Cultivated longstanding relationships with diverse executives, to include Fortune 500, philanthropic, NGO, and government leaders.

## EXECUTIVE CAREER CHRONOLOGY

### ENTREPRENEURIAL LEADERSHIP

<b>UPNEXT LEADERSHIP COACHING, Founder and CEO</b>	2021 - Present
<b>INSPIRING COMFORT, Co-Founder</b>	2017 - Present

### BOARD, NON-PROFIT & COMMUNITY LEADERSHIP

<b>USA SWIMMING FOUNDATION, Board Member</b>	2020 - Present
<b>INSPIRING COMFORT, Advisory Board Member</b>	2020 - Present
<b>RVNA HEALTH, Board Member, Chair of Strategic Planning &amp; Development Committees</b>	2019 - Present
<b>TIGER HOLLOW, President</b>	2018 - Present
<b>TOWN OF RIDGEFIELD, Vice Chairwoman (Elected), Board of Finance</b>	2009 - 2016
<b>RIDGEFIELD AQUATIC CLUB, Board President, Treasurer, Fundraising Chair</b>	2009 - 2016
<b>RIDGEFIELD ACADEMY, Vice Chairwoman and Development Chair</b>	2007 - 2012
<b>JUNIOR LEAGUE OF STAMFORD, Project Development Chair; Established NCC Women's Center</b>	2002 - 2006

### FORTUNE 50 LEADERSHIP

<b>GENERAL ELECTRIC, Vice President of Finance, GE Capital</b>	1999 - 2002
<b>GENERAL ELECTRIC, GE Corporate Audit, Advanced to highest level of Executive Audit Manager over 5 years</b>	1993 - 1999

## EXECUTIVE IMPACT AT A GLANCE

 **GE Capital**  
Vice President of Finance

**100MM+**  
Private-Label Account Portfolio

 **GE Corporate**  
Executive Audit Manager

**\$25B**  
Financial Planning & Audit Footprint

**75%+**  
Audit Managers on Team Promoted



**Town of Ridgefield**  
Vice Chair, Board of Finance (Elected)  
Secured bi-partisan and resident referendum approval for \$1.05B in expenditure; elected for 2 consecutive terms to Ridgefield's Board of Finance.

Board Member  
**RVNA Health**  
Instrumental in post-merger strategic planning of 3 companies into RVNA Health, the seventh largest home healthcare entity in Connecticut.



**USA Swimming Foundation**  
Board Member  
Tightened link between leadership, chapters, and mission to empower swimmers across all levels, amid pandemic; established grants that funded 300 chapters nationwide.

**INSPIRING COMFORT™**  
**32,000+**  
Comfort Connections Created

**500%+**  
Total Revenue Growth

“At a regional training, we incorporated Inspiring Comfort's Team Bonding program. I was amazed at how the skill of comfort allowed people to open up and really listen to each other.”

Deb. C, Regional Director,  
American Cancer Society